

# Baldrige Criteria

- Categories

# Baldrige Criteria

- Categories
  - Leadership

# Baldrige Criteria

- Categories
  - Leadership
  - Strategic planning

# Baldrige Criteria

- Categories

- Leadership
- Strategic planning
- Customer and market focus

# Baldrige Criteria

## ■ Categories

- Leadership
- Strategic planning
- Customer and market focus
- Measurement, analysis, and knowledge management

# Baldrige Criteria

- Categories (cont.)
  - Human resource focus

# Baldrige Criteria

- Categories (cont.)
  - Human resource focus
  - Process management

# Baldrige Criteria

- Categories (cont.)
  - Human resource focus
  - Process management
  - Results



# Baldrige Criteria

- Core values and concepts

# Baldrige Criteria

- Core values and concepts
  - Visionary leadership

# Baldrige Criteria

- Core values and concepts
  - Visionary leadership
  - Customer-driven excellence

# Baldrige Criteria

- Core values and concepts
  - Visionary leadership
  - Customer-driven excellence
  - Organizational and personal learning

# Baldrige Criteria

- Core values and concepts
  - Visionary leadership
  - Customer-driven excellence
  - Organizational and personal learning
  - Valuing employees and partners

# Baldrige Criteria

- Core values and concepts
  - Visionary leadership
  - Customer-driven excellence
  - Organizational and personal learning
  - Valuing employees and partners
  - Agility

# Baldrige Criteria

- Core values and concepts (cont.)
  - Focus on the future

# Baldrige Criteria

- Core values and concepts (cont.)
  - Focus on the future
  - Managing for innovation



# Baldrige Criteria

- Core values and concepts (cont.)
  - Focus on the future
  - Managing for innovation
  - Management by fact

# Baldrige Criteria

- Core values and concepts (cont.)
  - Focus on the future
  - Managing for innovation
  - Management by fact
  - Social responsibility

# Baldrige Criteria

- Core values and concepts (cont.)
  - Focus on the future
  - Managing for innovation
  - Management by fact
  - Social responsibility
  - Focus on results and creating value

# Baldrige Criteria

- Core values and concepts (cont.)
  - Focus on the future
  - Managing for innovation
  - Management by fact
  - Social responsibility
  - Focus on results and creating value
  - A systems perspective

# Baldrige Criteria

- Key characteristics

# Baldrige Criteria

- Key characteristics
  - Criteria focus on results

# Baldrige Criteria

- Key characteristics
  - Criteria focus on results
  - Criteria are not prescriptive

# Baldrige Criteria

- Key characteristics
  - Criteria focus on results
  - Criteria are not prescriptive
  - Criteria are adaptable



# Baldrige Criteria

- Key characteristics
  - Criteria focus on results
  - Criteria are not prescriptive
  - Criteria are adaptable
  - Criteria support a systems perspective

# Baldrige Criteria

- Key characteristics
  - Criteria focus on results
  - Criteria are not prescriptive
  - Criteria are adaptable
  - Criteria support a systems perspective
  - Criteria support goal-based assessment

# Baldrige Criteria

- Key questions

# Baldrige Criteria

- Key questions
  - How do your senior leaders lead?

# Baldrige Criteria

- Key questions
  - How do your senior leaders lead?
  - How do you govern and address your social responsibilities?

# Baldrige Criteria

- Key questions

- How do your senior leaders lead?
- How do you govern and address your social responsibilities?
- How do you develop your strategy?

# Baldrige Criteria

## ■ Key questions

- How do your senior leaders lead?
- How do you govern and address your social responsibilities?
- How do you develop your strategy?
- How do you deploy your strategy?

# Baldrige Criteria

- Key questions (cont.)
  - How do you obtain and use customer and market knowledge?



# Baldrige Criteria

- Key questions (cont.)
  - How do you obtain and use customer and market knowledge?
  - How do you build relationships and grow customer satisfaction and loyalty?

# Baldrige Criteria

- Key questions (cont.)
  - How do you obtain and use customer and market knowledge?
  - How do you build relationships and grow customer satisfaction and loyalty?
  - How do you measure, analyze, and then improve organizational performance?

# Baldrige Criteria

- Key questions (cont.)
  - How do you manage your information, information technology, and organizational knowledge?

# Baldrige Criteria

- Key questions (cont.)
  - How do you manage your information, information technology, and organizational knowledge?
  - How do you engage your workforce to achieve organizational and personal success?

# Baldrige Criteria

- Key questions (cont.)
  - How do you build an effective and supportive workforce environment?

# Baldrige Criteria

- Key questions (cont.)
  - How do you build an effective and supportive workforce environment?
  - How do you design your work systems?

# Baldrige Criteria

- Key questions (cont.)
  - How do you build an effective and supportive workforce environment?
  - How do you design your work systems?
  - How do you manage and improve your key organizational work processes?

# Baldrige Criteria

- Key questions (cont.)
  - What are your product and service performance results?



# Baldrige Criteria

- Key questions (cont.)
  - What are your product and service performance results?
  - What are your customer-focused performance results?

# Baldrige Criteria

- Key questions (cont.)
  - What are your product and service performance results?
  - What are your customer-focused performance results?
  - What are your financial and marketplace performance results?

# Baldrige Criteria

- Key questions (cont.)
  - What are your workforce-focused performance results?

# Baldrige Criteria

- Key questions (cont.)
  - What are your workforce-focused performance results?
  - What are your process effectiveness results?

# Baldrige Criteria

- Key questions (cont.)
  - What are your workforce-focused performance results?
  - What are your process effectiveness results?
  - What are your leadership results?